



Craft Beer Sales Rep Grocery/Hotel-Part Time

Bombshell Beer Company of Holly Springs, NC is seeking a PART-TIME Craft Beer Sales Representative covering the greater Raleigh area. **You must currently live in the Greater Raleigh Area to be considered for this position.**

Founded in 2012, Bombshell Beer is North Carolina's 1st 100% women owned microbrewery!

This is a part-time position with an hourly wage plus a commission compensation structure. The initial hourly requirements are 20-25 hours a week. Hours and compensation can grow dependent upon the success of the candidate in the role.

You need to be a superstar performer who loves craft beer, has 1-2 years of B2B sales experience and can meet and exceed goals.

You must be able to manage your schedule and be a go-getter for this role!

You must be willing to work some weekends and evenings.

Daily Activities:

- Your sales activities will focus upon FACE to FACE sales calls with existing and prospective accounts primarily in the grocery, large format beverage sellers and hotel segments.
- You will also be required to conduct promotional tastings/events during evenings and weekends as required.
- We currently self-distribute so you may be required to lift and deliver product and supporting equipment to customers and events on occasion.
- Record all customer visits in CRM tool as they occur

Qualifications:

- A likable, magnetic personality paired with intense competitive spirit, assertiveness, and confidence but not cockiness.
- Self-motivated and able to work with a limited amount of direction.
- Dedicated sense of urgency and commitment to achieving results with no excuses.
- Valid driver's license, DUI-free driving record
- Ability to drive to and from accounts continuously.
- Must be able to become an ABC licensed sales representative in NC
- A registered, reliable and insured vehicle-one that can accommodate the transportation of some product and equipment and handle 100+miles of driving on a given day

- Ability to lift and move cases and/or kegs of beer and equipment at events and customer visits.
60LBS
- Ability to climb, kneel, and stoop to arrange and display point of sale frequently
- Must be 21+ years old

Compensation:

- Competitive hourly wage plus commission, phone and gasoline reimbursement.
- As we successfully execute our plan together, perks and benefits will expand.
- Employment is subject to background check.

If you love hard work and interacting with people as much as you enjoy craft beer, and you think you're appropriately qualified and a good fit to work with us, please forward your cover letter and resume to jobs@bombshellbeer.com

If you do not have time to write a cover letter, we might not have time to read your resume. The subject line should have PTSales(Your Name)

- We cannot accept phone calls.
- Our brewery operations schedule is pretty fierce, so although we love to talk we can't see people on a drop-in basis.
- Feel free to visit our Tap Room during normal hours of operation if you want to check us out www.bombshellbeer.com
- We DO NOT cover relocation costs